Course Title
International Business Ethics

Professor
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Language
English

Overview
This course was created to grant international students insight into the responsibilities incumbent to high level decision making. With theoretical learning and practical applications, it is designed to prepare business students to the ethical dimensions of careers in middle or upper management.

Students are called upon to set their own learning objectives, as well as skill development goals. They will be expected to harness abstract concepts and apply them to practical business contexts. Teaching is through thematic lectures, focused class discussions and simulated case study debate.

Prerequisites
International students are expected to have an initial awareness of ethics in the field of business, and to be at minimum at the stage of problem finding, with respect the place of ethics in society at large, as well as in business and commerce. They aim to actively develop their understanding of ethics in management philosophy and hone their ethical business decision-making skills. They
agree to participate in class debates and conduct independent research on a specific ethical topic.

Course Objectives
This course was especially designed as an accelerated learning platform for students destining themselves for a career in upper management or higher responsibilities in other fields, seeking to gain a personal understanding of the concepts and logics underpinning ethical business practices. Students will gain theoretical insight into ethical philosophies and correlate these with relevant managerial imperatives in business decisions. They will also develop a professional skill-set with ethical value orientations and a prioritization of decision parameters. This will help them better define their own ethical management style, expressing vision and a unique leadership philosophy.

Learning Outcomes
Students will have the opportunity to deepen their intellectual understanding of ethics, and its growing role in business organizations. They will acquire the ability to assess ethical values at work within management decisions and analyze their empowerment in business methodologies. The more advanced achievers will structure key values into the business process, and creatively combine vital organizational goals with clear ethical orientations. Most students will gain a broad understanding of the stakes of ethics in international business, and be better able to contribute responsibly to achieving future employers’ objectives in a distinctly ethical managerial capacity.

Mode of Assessment
Class participation, case study preparation, independent research, class presentations, final exam.
**Course Schedule**

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<tr>
<td><strong>1</strong></td>
<td>Presentation of course objectives and outline of learning requirements. Introduction to value empowerment in business decision making and its relevance to management style and the development of leadership skills.</td>
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<td><strong>2</strong></td>
<td>Overview of embedded issues in international business ethics and their pertinence to business orientations and management prerogatives. Ethics in relation to law, to broader social imperatives and forms of regulation.</td>
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<td><strong>3</strong></td>
<td>Ethics quiz and discussions of ethical analysis and behavioral modeling. Theoretical overview of values, attitudes and behavioral characterization. Utility and limitations of social psychology in ethical behavioral analysis.</td>
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<td><strong>4</strong></td>
<td>Review of the larger schools of thought in ethical theory and discussion of the pros and cons of each type of logical structuring of ethical philosophy. The historical evolution of business ethics within corporate organizations.</td>
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<td><strong>5</strong></td>
<td>1st case study focused on ethical perceptions as characterized by prior value orientations. Discussion of situational assessments and consequent implications for ethical decision-making. Value defined image analysis.</td>
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<td><strong>6</strong></td>
<td>History of Ethics, Archaic Greek competition theory and emergence of autonomous moral philosophy. Correlation of Sophist relativism with modern competitive theory and early sources of cooperative behavior.</td>
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<td><strong>7</strong></td>
<td>Class analysis of a 2nd case with ethical reengineering within a company pursuant to class action lawsuits and loss of reputation. Discussion of the issues of ethics versus compliance in the legal context of business ethics.</td>
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<td><strong>8</strong></td>
<td>History of Ethics, investigation into the fundamental insight contributed by Socrates, Plato and Aristotle. How to determine the source of values, understand what role for virtues, and define human social organizations.</td>
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<td><strong>9</strong></td>
<td>Theoretical interpretation of Hellenic period ethics in a modern context. 3rd case study examining complex international business ethics criteria.</td>
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<td><strong>10</strong></td>
<td>Comparison of Buddhist ethics, Islamic Business Ethics, worldview definition from philosophy to ethical choice of roles and action modes. Student presentations of independent research on chosen ethical topics.</td>
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<td><strong>11</strong></td>
<td>Kantian principles of Universability, Duty and Respect as correlated to modern Corporate Social Responsibility and awareness of Stakeholders. Student presentations of independent research on chosen ethical topics.</td>
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<td><strong>12</strong></td>
<td>Final exam</td>
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Bibliography

**Handbook of the Philosophical Foundations of Business Ethics.** Christoph Lütge (ed.) - 2013 - Heidelberg: Springer.


**Innovation and Ethics, Ethical Considerations in the Innovation Business.** Yves Fassin - 2000 - *Journal of Business Ethics* 27 (1-2):193-203


**Comparing Ethical Ideologies Across Cultures.** Catherine N. Axinn, M. Elizabeth Blair, Alla Heorhiadi & Sharon V. Thach - 2004 - *Journal of Business Ethics* 54 (2):103-119

**MyCourse**

This course is on MyCourse: No
Grading
The numerical grade distribution will dictate the final grade.

Class participation: Active class participation – this is what makes classes lively and instructive. Come on time and prepared. Class participation is based on quality of comments, not quantity.

Exam policy: In the exam, students will not be allowed to bring any document (except if allowed by the lecturer). Unexcused absences from exams or failure to submit cases will result in zero grades in the calculation of numerical averages. Exams are collected at the end of examination periods.

Academic integrity
Be aware of the rules in Université Paris Dauphine about plagiarism and cheating during exams. All work turned in for this course must be your own work, or that of your own group. Working as part of a group implies that you are an active participant and fully contributed to the output produced by that group.